

Today's Date: _____ Unio Contact #: _____

 How did you hear about us? Book Branch Rep Activity SEG/COI FI Marketing Other _____

How did you hear about me? _____

What do you want to accomplish during our meeting today? _____

 Riskalyze Score: RISK Investment Objective Technology Tools: Clear1 Albridge Financial Planning
 Marketing Platform Other _____

 Preferred method contact: Text Email Mobile Other _____

Personal Information

Primary:	
DOB:	Age: US Citizen: <input type="checkbox"/> Yes <input type="checkbox"/> No
Address:	
City:	State: Zip:
Email:	
Primary Phone:	Work:
Occupation:	How long?
Retired: <input type="checkbox"/> Yes <input type="checkbox"/> No	Disabled: <input type="checkbox"/> Yes <input type="checkbox"/> No
Company Name:	
Work Address:	
City:	State: Zip:
Social Security #:	
ID #:	State:
Issue Date:	Expire Date:

Co-Client:	
DOB:	Age: US Citizen: <input type="checkbox"/> Yes <input type="checkbox"/> No
Address:	
City:	State: Zip:
Email:	
Primary Phone:	Work:
Occupation:	How long?
Retired: <input type="checkbox"/> Yes <input type="checkbox"/> No	Disabled: <input type="checkbox"/> Yes <input type="checkbox"/> No
Company Name:	
Work Address:	
City:	State: Zip:
Social Security #:	
ID #:	State:
Issue Date:	Expire Date:

Family: Beneficiaries, Dependents and Heirs

Name	DOB	SS #	Relationship	Address	City, State, Zip

Estate and Advisors

Do you have a Will? Yes No Date: _____ Do you have a TRUST? Yes No Date: _____

Do you have a Medical Directive? Yes No Date: _____ Do you have a POA? Yes No Date: _____

Do you have a Tax Advisor? Yes No Name: _____

Do you have an Attorney? Yes No Name: _____

Monthly Income

Primary

Earned Income	\$
Social Security	\$
Pension Income	\$
Interest Income	\$
Investment Income	\$
Real Estate Income	\$
Other	\$
Monthly Expenses	-\$
Net Totals	\$
Marginal Tax Bracket	%
Are you contributing to 401k or 403b?	% or Max
	Match <input type="checkbox"/> Yes %

Co-Client

Earned Income	\$
Social Security	\$
Pension Income	\$
Interest Income	\$
Investment Income	\$
Real Estate Income	\$
Other	\$
Monthly Expenses	-\$
Net Totals	\$
Marginal Tax Bracket	%
Are you contributing to 401k or 403b?	% or Max
	Match <input type="checkbox"/> Yes %

Insurance Information

Primary

Insurance	Type	Face Amount	Premium	Cash Value
Group Life				
Life Ins.				
Life Ins.				
Disability	STD <input type="checkbox"/> LTD <input type="checkbox"/>			
LTC				
Property	Auto <input type="checkbox"/> Home <input type="checkbox"/>	Company	Last Reviewed?	
Sup. Health	Carrier:	<input type="checkbox"/> Med Gap <input type="checkbox"/> Medicare B <input type="checkbox"/> D <input type="checkbox"/> Other		
Tobacco use? <input type="checkbox"/> Yes <input type="checkbox"/> No Cancer in past 10 years? <input type="checkbox"/> Yes <input type="checkbox"/> No				
Mother's Age: _____ Still Living: <input type="checkbox"/> Yes <input type="checkbox"/> No		Father's Age: _____ Still Living: <input type="checkbox"/> Yes <input type="checkbox"/> No		

Co-Client

Insurance	Type	Face Amount	Premium	Cash Value
Group Life				
Life Ins.				
Life Ins.				
Disability	STD <input type="checkbox"/> LTD <input type="checkbox"/>			
LTC				
Property	Auto <input type="checkbox"/> Home <input type="checkbox"/>	Company	Last Reviewed?	
Sup. Health	Carrier:	<input type="checkbox"/> Med Gap <input type="checkbox"/> Medicare B <input type="checkbox"/> D <input type="checkbox"/> Other		
Tobacco use? <input type="checkbox"/> Yes <input type="checkbox"/> No Cancer in past 10 years? <input type="checkbox"/> Yes <input type="checkbox"/> No				
Mother's Age: _____ Still Living: <input type="checkbox"/> Yes <input type="checkbox"/> No		Father's Age: _____ Still Living: <input type="checkbox"/> Yes <input type="checkbox"/> No		

Solving for Retirement Income Worksheet

Your current age (1 to 120)

Current annual income (\$)

Spouse's annual income (if applicable) (\$)

Current retirement savings (\$)

Expected inflation (0% to 10%)

Desired retirement age (1 to 120)

Number of years of retirement income (1 to 40)

Income replacement at retirement (0% to 300%)

Pre-retirement investment return (-12% to 8%)

Post-retirement investment return (-12% to 8%)

Include Social Security (SS) benefits?

Yes No

Marital status (For SS purposes only)

Married Single

Social Security override amount
(Monthly amount in today's dollar) (\$)

[Financial Calculators](#)