

# BuildMyProfile<sup>™</sup> Advisor

Today's Date:	Unio Contact #:
How did you hear ab	out us?   Book  Branch  Rep Activity  SEG/COI  FI Marketing  Other
How did you hear ab	out me?
What do you want to	accomplish during our meeting today?
□ Riskalyze Score:	RISK       Investment Objective       Technology Tools:       Clear1       Albridge       Financial Planning         Image: State of the
Preferred method co	tact:

## **Personal Information**

Primary:			
DOB: Age:	US Citizen:	$\Box$ Yes	□ No
Address:			
City:	State:	Zip:	
Email:			
Primary Phone:	Work:		
Occupation:	How	long?	
Retired:  Yes  No	Disabled:	□ Yes	□ No
Company Name:			
Work Address:			
City:	State:	Zip:	
Social Security #:			
ID #:	State:		
Issue Date:	Expire Da	ite:	

Co-Client:			
DOB: Age:	US Citizen:	$\Box$ Yes	□ No
Address:			
City:	State:	Zip:	
Email:			
Primary Phone:	Work:		
Occupation:	How	long?	
Retired: □ Yes □ No	Disabled:	□ Yes	🗆 No
Retired: U Yes U No Company Name:	Disabled:		□ No
	Disabled:	□ Yes	□ No
Company Name:	Disabled: State:	☐ Yes Zip:	
Company Name: Work Address:			□ No
Company Name: Work Address: City:			□ No

## Family: Beneficiaries, Dependents and Heirs

Name	DOB	SS#	Relationship	Address	City, State, Zip



## **Estate and Advisors**

Do you have a Will? □ Yes □ No Date:	Do you have a TRUST? □ Yes □ No Date:			
Do you have a Medical Directive?   Yes  No Date:	Do you have a POA? □ Yes □ No Date:			
Do you have a Tax Advisor?				
Do you have an Attorney?   Yes  No Name:				

## **Monthly Income**

#### Primary

Earned Income	\$		
Social Security	\$		
Pension Income	\$		
Interest Income	\$		
Investment Income	\$		
Real Estate Income	\$		
Other	\$		
Monthly Expenses	-\$		
Net Totals	\$		
Marginal Tax Bracket			%
Are you contributing to 401k	or 403b? %	or	Max
	Match 🗆	Yes	%

#### Co-Client

Earned Income	\$		
Social Security	\$		
Pension Income	\$		
Interest Income	\$		
Investment Income	\$		
Real Estate Income	\$		
Other	\$		
Monthly Expenses	-\$		
Net Totals	\$		
Marginal Tax Bracket			%
Are you contributing to 401	1k or 403b?	% or	Max
	Match	n □ Yes	%

## Insurance Information

#### Primary

Insurance	Туре	Face Amou	nt	Premium	Cash Value
Group Life					
Life Ins.					
Life Ins.					
Disability	STD 🗆 LTD 🗆				
LTC					
Property	Auto □ Home □	Company		Last Review	wed?
Sup. Health	Carrier:	□ Med Gap □		] Medicare B	D D Other
Tobacco use? $\Box$ Yes $\Box$ No Cancer in past 10 years? $\Box$ Yes $\Box$ No					? 🗆 Yes 🗆 No
Mother's Ag Still Living: [	e: □ Yes  □ No			r's Age: iving: □ Yes	□ No

#### **Co-Client**

Insurance	Туре	Face Amou	nt	Premium	Cash Value
Group Life					
Life Ins.					
Life Ins.					
Disability	STD 🗆 LTD 🗆				
LTC					
Property	Auto □ Home □	Company		Last Review	wed?
Sup. Health	Carrier:	□ Med Gap □		] Medicare B	D D Other
Tobacco use?  Yes  No Cancer in past 10 years?  Yes  No					? 🗆 Yes 🗆 No
Mother's Ag Still Living: [	e: ] Yes  □ No			r's Age: iving: □ Yes	



## **Personal Financial Goals**

Goals	Description of Goal (Retirement, College Planning, Boat, 2nd Home, Gifting, Vacation)						Target Date
Goal #1							
Goal #2							
Goal #3							
Primary D	Desired Retirement Age?			Primary Desired	Retirement Income	\$	
Co-Client	nt Desired Retirement Age?		? Co-Client Desired Retirement Income \$				
Social Se	curity	Early Retirement Age		Full Retir	ement Age		Delayed
Estimates at www.S	<b>s</b> (available SA.gov)	Age 62		Age	Amount		Age 70
Primary					\$	\$	
Co-Client					\$	\$	

## **Balance Sheet**

Assets (Banking, Investments, Real Estate, Other A	Liabilities / Debts (Mortgages, Auto Loans, Credit Cards, Student, Etc.)			
Owner / Institution / Description	Balance	Owner / Institution / Description	%	Balance
Total Assets		Total Liabilities		
		Net Worth		

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Solving for Retirement Income Worksheet	
Your current age (1 to 120)	Current annual income (\$)
Spouse's annual income (if applicable) (\$)	Current retirement savings (\$)
Expected inflation (0% to 10%)	Desired retirement age (1 to 120)
Number of years of retirement income (1 to 40)	Income replacement at retirement (0% to 300%)
Pre-retirement investment return (-12% to 8%)	Post-retirement investment return (-12% to 8%)
Include Social Security (SS) benefits? □ Yes □ No	 Marital status (For SS purposes only) □ Married □ Single
Social Security override amount (Monthly amount in today's dollar) (\$)	Financial Calculators